

ARE YOU READY TO BUY?

Buying a home is an enormous responsibility and most people go back and forth before they make the final decision to purchase. Even once the final decision is made, it's perfectly normal to feel unsure of the decision.

Questions like "Am I making the right choice?", "Am I really ready to buy my first home? Sell and purchase a larger home? Downsize?" To help put your mind at ease, there are certain details people who are ready to buy will recognize.

They usually have been following the market and know what type of home they want and approximately how much they will have to pay for it. They also have a good indication of what they can expect to get for their current home if they have one to sell.

People who are ready to purchase also are generally aware of their financial situation and what they can spend. Of course, the best indicator is enough money for a down payment and closing costs

and the always important preapproval from the bank. In that case, it's time to go home shopping. Give us a call if you're ready to start looking!

Jamie M. Edwards, B.A., FRI, CRB, CRS is the Broker of Record for J.M. Edwards Associates Inc. and Past President of the Realtors Association of Hamilton-Burlington, Burlington Chamber of Commerce, and the Ontario Real Estate Association.



E-mail your questions to
jamie@jmedwards.com
905-631-6363