

## Your money, your way

Here's where I open my mouth and get into trouble, but, anyone who knows me knows I've got my opinions. Staging has not gone away. I'm a convert, but, we've tried and tried stagers and they all seem to have the same approach. One of the issues I have is why am I approached to sell your services?

As a home stager, are you not working for yourself? So, as always, we're swimming upstream. We've found some good handymen and can offer room by room staging advice that will work to maximize your dollars and lessen your time on the market. The key here is that the elbow

grease up front really does work. Often you just don't see your home the way others will. You've loved it, you've raised your children here and others will love it too. Right? Mmmmmnnn, yeah, but, the green toilet and grey sink, well, they'll overlook that. Often, you live with things you'd never live with again but simply don't have the time or energy to deal with them. Wallpaper?

The amount of times we hear, 'well, the next guy can tackle it'. Why put a speed bump in your path to sale? We'll create the 'honey do' list, you decide if you want to tackle it yourself or bring someone in. Often sellers are shocked and pleased at the

results. Your home never looks as good as the day the For Sale sign appears on your lawn! We can help keep the dollars in your pocket and often it is not as expensive and daunting as it appears! It's your money, why reduce by more than it costs to put a little effort into prepping your home?

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