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Real Estate Netiquette

Being an advocate of the internet as a wonderful tool for searching real estate, this article may seem a little contrary. Picture this. It's the Spring market. Many who are in the market to sell and/or buy are using the internet as a source to seek out the ideal home. They visit numerous Realtor sites gathering and requesting information from numerous Realtors. Armed with reams of information, they then bombard their own Realtor with the information gathered to sort through. While the internet was to simplify the whole process, it has now begun to complicate it. Getting back to the Spring market. It's humming along. Properties are selling fairly quickly right now, almost nullifying the usefulness of this technology. It's time to hit the streets running. I, like most Realtors, am on the Realtor MLS site umpteen times a day searching and sorting for you. You see, that's what we get paid for. There are hours of background work completed before you meet with us. In the past few months, I have spent hours of time servicing other Realtor's clients (and, I'm sure, other Realtor's have done the same for me) responding to hundreds of e-mails giving directions to my listings, answering questions on suitability, square footage and more. While I love to help, some of these e-mails are downright impolite. Realize, I have the right to ask if you are under contract with another Realtor. If you are, I can simply pick up the phone and attempt to have your Realtor